



ROCKINGHAM C O U N T Y

Rehabilitation and Nursing Center

REQUEST FOR PROPOSAL FOR MENTAL HEALTH SERVICES 4/1/20 – 3/31/23 (3 Years)

You are hereby invited to submit a proposal for Mental Health Services as specified in the attachment/s of this Request for Proposal (RFP). The information necessary to complete the proposal is listed below and in the attachment of this invitation. Questions on the technical specifications of the RFP should be directed to Steven Woods at (603) 679-5335 Ext. 9300 or email swoods@co.rockingham.nh.us. Questions on bidding procedures can be directed to the Commissioners Office at (603) 679-9350.

Proposal Instructions:

Four (4) copies of the proposal should be submitted in a **sealed envelope** to:

Rockingham County Commissioners
119 North Road
Brentwood, NH 03833

ATTN: LTC RFP – MENTAL HEALTH SERVICES

Deadline: Proposals must be received at the above address no later than 3:00 PM on Monday, 11/18/19 to be eligible for consideration.

If proposals are being sent via FedEx, UPS, or other mail carrier, please ensure that the mailing envelope/package is clearly marked LTC RFP – MENTAL HEALTH SERVICES. Envelopes/packages not marked with the name of the proposal may be misidentified and will be rejected. Other forms of submission (fax or email) will be rejected. Proposals received after the deadline will be rejected.

An electronic version of your proposal, via CD or flash drive, included inside your sealed bid is welcomed.

Proposal Openings: Proposals will be opened publicly at a regular scheduled meeting of the Board of Rockingham County Commissioners in the Commissioners Conference Room of the Rockingham County Rehabilitation and Nursing Center, 117 North Road, Brentwood, NH, on Wednesday, 11/20/19 at **12:00pm**. Proposals will be taken under advisement at that time and will be awarded as soon as a complete review and comparison of the proposals received has been made by the Board of Commissioners.

Proposal Award: The proposal(s) will be formally awarded and announced publicly at a regular scheduled meeting of the Board of Rockingham County Commissioners held in the Commissioners' Conference Room located in the Rockingham County Rehabilitation and Nursing Center, 117 North Road, Brentwood, NH. Formal notification of proposal award to all proposers will occur shortly



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thereafter. Information on the award will also be available on the RFP/Bidding section of the County's website at: www.RockinghamCountyNH.org

RFP Prices: RFP prices are to remain in effect for a period of 60 days from opening date of the proposal and are to remain firm once proposal is awarded to the successful proposer(s).

Performance Clause: In the event that the successful awarded proposer/Rockingham County should default in the observance of the stipulations set forth in this Request for Proposal and any attachments thereto and such default is not corrected within 30 days of written notice from either party, the successful awarded proposer/ Rockingham County shall have the option of canceling the proposal.

Contractual Obligations: In the event that contracts for the supply of materials, equipment, or services are required under the bid, the Board of Rockingham County Commissioners reserves the right to review said contracts and amend to comply with county legal requirements prior to signing by the appointed representative of the Board of Rockingham County Commissioners. *All contracts entered into by Rockingham County are required to contain Non-Appropriation and Indemnification clauses.* Sample language is provided below.

Non-Appropriation

Rockingham County is obligated to pay only such contract amounts that can lawfully be made from funds budgeted and appropriated for that purpose during Rockingham County's then current fiscal year, subject to annual approval by the Rockingham County Delegation. Should Rockingham County fail to budget, appropriate, or otherwise make available funds to make payments under this contract, such contract shall be deemed terminated at the end of the then current term. Rockingham County agrees to deliver prompt notification after any decision to non-appropriation is made, but failure to give such notice will not extend the term beyond such Original or Renewal Term.

Indemnification

To the fullest extent permitted by law, (ORGANIZATION) shall protect, indemnify, save, defend and hold harmless Rockingham County, including its officials, agents, volunteers and employees, ("Indemnified Parties"), from and against any and all liabilities, obligations, claims, damages, penalties, causes of action, costs, interest and expenses, including but not limited to reasonable attorney and paralegal fees, which Indemnified Parties may become obligated or suffer by reason of any accident, bodily injury, personal injury, death of person, or loss of or damage to property, arising indirectly or directly under, out of, in connection with, or as a result of this Contract or the activities of (ORGANIZATION) or its agents, employees, contractors or subcontractors, and even if caused in whole or in part by any negligent or intentional act or omission of Indemnified Parties.



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In addition, and regardless of respective fault, (ORGANIZATION) shall defend, indemnify and hold harmless the Indemnified Parties for any costs, expenses and liabilities arising out of a claim, charge or determination that (ORGANIZATION) officers, employees, contractors, subcontractors or agents are employees of the Indemnified Parties, including but not limited to claims or charges for benefits, wages, fees, penalties, withholdings, damages or taxes brought in connection with laws governing workers compensation, unemployment compensation, social security, Medicare, state or federal taxation, and/or any other similar obligation associated with an employment relationship.

(ORGANIZATION'S) obligations to defend, indemnify and hold harmless the Indemnified Parties hereunder shall survive the term of this Contract.

Rockingham County shall not be required to defend or indemnify (ORGANIZATION) or its agents, employees, contractors or subcontractors or any professional service provider.

Insurance Requirements

The provider shall maintain at all times during the life of this contract the following insurance coverage. The provider must also require its subcontractors to maintain such coverage. Any request for modification of the coverage requirements must be submitted in writing with the proposal, and will be evaluated accordingly.

Workers Compensation Insurance: The provider shall carry workers compensation insurance as required by the State of New Hampshire.

Comprehensive General Liability Insurance: The provider shall maintain comprehensive general liability insurance policy, which includes coverage for contractual liability, in an amount of no less than \$1,000,000 per occurrence.

Motor Vehicle Insurance: The provider shall carry motor vehicle insurance to include bodily injury, property damage, and uninsured motorist, coverage in an amount of no less than \$1,000,000 combined single limit per accident.

Provider shall provide an insurance certificate confirming the above insurance coverage. The insurance certificate and the underlying insurance coverage shall be issued by a carrier authorized to do business in the State of New Hampshire and having A.M. Best Company rating of "A" or better.

The provider shall have professional insurance/errors and omissions insurance with limits of not less than \$1,000,000 each occurrence.



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A 30-day notice is required for cancellation and/or material change of coverage, sent directly to the Rockingham County Commissioners Office at 119 North Road, Brentwood, NH 03833.

Please provide Rockingham County with a copy of your W-9.

NOTE:

The Board of Rockingham County Commissioners reserves the right to accept or reject any and all proposals or parts thereof, to accept the proposal which they deem to be in the best interest of Rockingham County and to waive any bid formality.

Sincerely,

A handwritten signature in black ink, appearing to read "Steven Woods".

Steven Woods
Director, Long Term Care Services

Enclosed: Attachments

RFP - MENTAL HEALTH SERVICES

Rockingham County Rehabilitation & Nursing Center is a long term care facility with 202 beds located in Brentwood, NH.

ATTACHMENT

I. Three year contract, effective April 1, 2020 – March 31, 2023

II. **Responsibilities of the Mental Health Services vendor:**

Psychiatric Services:

Provide direct and indirect clinical consultative services including but not limited to counseling, medication evaluations/recommendations, case consultations, mental status exams, team management, quality assurance activities, policy and procedure consultations.

Education and Training:

Provide formal training to Long Term Care Services staff on subjects such as behavior management for the geriatric resident with psychiatric behavioral symptoms as well as topics of specific clinical interest.

Minimum Hours of Service:

Provide a minimum of 16 hours per week of Geriatric Clinician to be directly billable to Medicare and Medicaid by the provider and 12 hours per month of Geropsychiatry physician time.

Inpatient Admission Coordination:

Assist Nursing Center in accessing and coordinating appropriate inpatient psychiatric hospitalizations. Maintain contact with nursing center residents admitted to inpatient facilities as appropriate providing clinical continuity and follow up of recommended care planning after the resident has returned to the Nursing Center.

Family consultation and treatment:

Meet with the family of a Nursing Center resident to provide consultation and support services.

Emergency On-Call Consultation:

24 hours/7 days per week on-call emergency coverage

Documentation will be in compliance with State and Federal Guidelines.

Documentation will collaborate with Rockingham County Nursing policies and procedures.

Documentation will be in clear, legible text.

HIPAA compliance.

Business Associate Agreement.

Referral and/or services to Rockingham County Assisted Living (Ernest P. Barka Assisted Living), if requested.

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III. RESPONSIBILITY OF ROCKINGHAM COUNTY REHABILITATION & NURSING CENTER

Space and Equipment:

Nursing Center shall make available and maintain in good working order necessary space, equipment and supplies for the delivery of services.

COMPENSATION:

Responsibility for establish charges and collecting third-party reimbursement for any reimbursable services shall be provided. A rate should be quoted for non-reimbursable services. Non-reimbursable services are indirect services and may include in-service education, case consultations, assistance with hospitalizations, and any direct clinician time that is non-reimbursable to the clinician as defined by Medicare or other applicable insurers.

Rockingham County Rehabilitation & Nursing Center looks forward to working collaboratively with its Mental Health Services provider.

If you have any questions about the Mental Health Services needs at Rockingham County Rehabilitation & Nursing Center please call:

Steven Woods, Administrator/Director Long Term Care Services
(603) 679-5335

For all questions regarding the Request for Proposal and the RFP process, please call
Brenda Santos, Senior Executive Assistant to Rockingham County Commissioners at (603) 679-9350.



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Please complete the requested information below and return with your bid – this must be legible to be eligible for consideration.

RFP Product/Equipment or Service you are submitting bid for:

Company Name: _____

Address: _____

Bidding Rep Name: _____

Phone #: _____

Fax #: _____

Email Address: _____

Tax ID #: _____

Follow up information will be available via our website:

www.rockinghamcountynh.org

RFP/Bidding
2020 Results