



Rockingham County RFP Results 2016

Title	Department	Date Opened	Vendors Submitted	Date Awarded	Award Type	Vendor Awarded	Award Period	Award Amount	Award Terms	RFP Notes
2016 Vehicles	Engineering & Maintenance Services	4/13/2016	Ford of Londonderry	4/19/2016						Proposal rejected; RFP to be reissued
2017 Vehicles	Engineering & Maintenance Services	6/8/2016	ACME Auto Leasing, Autofair Ford, Grappone Ford, Stoneham Ford	7/13/2016		Autofair Ford, Grappone Ford				please call for award specifics
Activity Department Cabinets	Long Term Care	12/14/2016	Seacoast Cabinet Distributors	12/28/2016	Single Purchase	Seacoast Cabinet Distributors		\$14,720.00	NTE	
Administration of Worker's Compensation	Human Resources	3/16/2016	Gallagher Bassett, Sedgwick Claims Management Services, The Lawson Group	4/5/2016	Contract Service	The Lawson Group	2 years	\$41,216.00	plus stated rates for extras	
Adult Drug Court	Corrections	10/4/2016	None							No bids received. To be reissued.
Adult Drug Court	Corrections	10/12/2016	Keystone Hall	10/26/2016	Contract Service	Keystone Hall	1/1/2017 - 12/31/2019	\$490,000.00	NTE yearly	
Air Compressor	Engineering & Maintenance Services	7/13/2016	Atlantic Compressor & Vacuum, D.R. Guilbeault Air Compressor, Standard of New England	11/9/2016	Single Purchase	D.R. Guilbeault Air Compressor		\$5,650.00		

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Air Mattress System	Long Term Care	4/5/2016	4MD Medical Solutions, Business Services Solutions, Direct Supply, Geriatric Medical, McKesson, Med-Part	4/13/2016	Single Purchase	Geriatric Medical		\$42,552.80		
Architectural Engineering Services	Engineering & Maintenance Services	2/24/2016	Corzilius Matuszewski Krause Architects, DeStefano Architects, JSA, Warrenstreet	3/30/2016		Warrenstreet		\$400,000.00	NTE	
Bladder Scanner	Long Term Care	3/30/2016	Geriatric Medical, McKesson, Medline, Products Unlimited	4/5/2016	Single Purchase	Geriatric Medical		\$8,350.50		
Body Wash	Long Term Care	8/31/2016	Central Paper Products Co., Clean-O-Rama, Geriatric Medical, Hillyard Inc., McKesson, Swish White River Ltd., The O'Neil Co.	9/20/2016	Contract Purchase	Geriatric Medical	2 years	\$30,000.00	NTE annually	
Book Restoration	Registry of Deeds	4/19/2016	Kofile Inc.	4/27/2016	Single Service	Kofile Inc.		\$55,967.00		
Broda Chairs	Long Term Care	9/20/2016	4MD Medical Solutions, Allstate Medical, Direct Supply, Renmar Health Care Products	10/4/2016	Single Purchase	4MD Medical Solutions	N/A	\$12,000.00	NTE	
Building Accessibility Upgrade	Engineering & Maintenance Services	9/20/2016	Milestone Engineering & Construction	10/12/2016	Contract Project	Milestone Engineering & Construction		\$147,477.00		

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Bulk Road Salt	Engineering & Maintenance Services	9/20/2016	Morton Salt	10/12/2016	Contract Purchase	Morton Salt	2016/2017 winter season	\$58.27	per ton	
Chaplain Services DOC	Corrections	10/12/2016	Reverend Kent Threlfall	10/26/2016	Contract Service	Reverend Kent Threlfall	3 years		Yr 1 \$32,250, Yr 2 \$32,750, Yr 3 \$33,250	
Chimney Repairs	Engineering & Maintenance Services	3/16/2016	Boston Chimney and Tower, Gerard Chimney Company, Knowles Industrial Services	4/5/2016	Single Project	Gerard Chimney Company		\$150,470.00	NTE	
Coffee	Long Term Care	3/1/2016	Aramark Refreshments, Donahue Brothers, Inc.	3/30/2016	Contract Purchase	Donahue Brothers, Inc.	2 years	\$35,000.00	NTE annually	
Complex Sign	Engineering & Maintenance Services	5/11/2016	Barlo Signs, Portsmouth Sign Company	5/25/2016	Single Project	Portsmouth Sign Company		\$7,315.00		
Computer Equipment	Engineering & Maintenance Services	5/4/2016	Apex Computer Systems, Aprisa Technology, Comade, GovConnection, Howard Technology Solutions, Microworks Computer Center	6/8/2016	Contract Purchase	GovConnection		\$64,566.39		

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Concrete Demolition / Replacement	Engineering & Maintenance Services	3/1/2016	C.P. McDonough Construction, Charles Construction Company, David M. Allen Masonry, ECS Construction Services, Pellowe Construction LLC, RHEMA	3/23/2016	Single Project	RHEMA		\$19,400.00		\$10,400 for diesel fill pad, \$9,000 for jail rear sally port
Construction Management Services	Engineering & Maintenance Services	5/4/2016	Charles Construction Company, Eckman Construction, Hutter, MacMillin Company, Milestone Construction, North Branch Construction, StructureTone, Turnstone Corporation	5/11/2016	Single Project	Milestone Construction, Milestone Engineering & Construction	18 month construction duration			\$316,574 general conditions, \$46,125 construction bond, 3.5% of construction costs CM Fee
County Attorney Online Legal Research Tool	County Attorney	5/11/2016	Lexis Nexis, Thomson Reuters - West Publishing Corporation	5/31/2016	Contract Service	Thomson Reuters - West Publishing Corporation	5 years			\$5,536.56 year one, \$5,591.88 year two, \$5,647.80 year three, \$5,704.32 year four, and \$5,761.32 year five
Dental Services	Long Term Care	12/7/2016	Golden Tides Dental	12/14/2016	Contract Service	Golden Tides Dental	May 1, 2017 through April 30, 2020	\$55,000.00	NTE annually	
Design/Install Pergola	Engineering & Maintenance Services	4/5/2016	GC/AAA Fences Inc.	4/13/2016	Single Project	GC/AAA Fences Inc.		\$9,800.00		
Dietary Equipment Service Agreement	Long Term Care	6/22/2016	Hobart	6/29/2016	Contract Service	Hobart	3 years	\$10,000.00	NTE annually	

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Disposable Lids	Long Term Care	5/25/2016	Central Paper Products Co.	5/31/2016	Contract Purchase	Central Paper Products Co.	1 year	\$8,000.00	NTE	
Electricity Supplier	Engineering & Maintenance Services	4/19/2016	Constellation Energy Services, Mint Energy, Nextera Energy, Patriot Energy Group, UMG Inc.	4/27/2016	Contract Service	Mint Energy	1 year		\$.07350 per kilowatt hour	
Electrostatic Precipitator	Engineering & Maintenance Services	9/28/2016	Messersmith Manufacturing Inc	1/18/2017	Single Project	Messersmith Manufacturing Inc		\$244,000.00		pending Delegation approval
Elevator PMs	Engineering & Maintenance Services	8/24/2016	Embree Elevator, Stanley Elevator Company Inc.	9/20/2016	Contract Service	Embree Elevator	1 year			\$987.00 monthly PM, \$196 hourly, \$280 OT nights/Sat, \$314 double time Sun/Hol, \$356/\$560 team hourly
Elevator Repairs	Engineering & Maintenance Services	2/24/2016	Embree Elevator, Kone, Stanley Elevator Company Inc.	3/1/2016	Single Service	Stanley Elevator Company Inc.		\$9,699.00		
Emergency Vehicle Upfit 2016	Sheriff	4/19/2016	2-Way Communications, Adamson Industries	5/25/2016	Single Purchase	2-Way Communications		\$33,094.00		
Fire Escape	Engineering & Maintenance Services	4/13/2016	DeRosier Brothers	4/19/2016	Single Project	DeRosier Brothers		\$9,500.00		
Fire Sprinkler Testing	Engineering & Maintenance Services	8/24/2016	Hampshire Fire Protection Company, Tri State Fire Protection	9/20/2016	Contract Service	Hampshire Fire Protection Company	1 year			\$6,700 annually for testing and inspections, additional work at \$69/\$78 hourly and \$103.50/\$117 OT.

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Flooring Replacement - DOC	Engineering & Maintenance Services	8/24/2016	Northeast Flooring Solutions	9/20/2016		Northeast Flooring Solutions		\$33,788.04		
Food Service Management	Long Term Care	10/26/2016	Culinary Services Group, FitzVogt, Glendale Senior Dining Inc.	12/7/2016	Contract Service	Glendale Senior Dining Inc.	3/1/2017 through 12/31/2019	\$3,662,700.00	NTE yearly	
Fuel Contract	Engineering & Maintenance Services	9/28/2016	Buxton Oil, East River Energy, Hanscom's Truck Stop, Palmer Gas/Ermer Oil	10/12/2016	Contract Purchase	East River Energy, Hanscom's Truck Stop, Palmer Gas/Ermer Oil	1 year for #2, ultralow diesel, diesel, and LP gas; 2 years for gasoline			Hanscom's: #2 oil rack + .18 cap 1.85; UL diesel rack + .065 cap 1.95; diesel rack + .20 cap \$1.95. Palmer Gas/Oil: LP gas 1.20. East River Energy: gasoline rack + .0348
Full Body Scanner	Corrections	9/28/2016	Associated X-Ray Imaging Corp, OD Security North America	11/15/2016	Single Purchase	Associated X-Ray Imaging Corp		\$195,989.00		Securepass (division of Associated X-Ray Imaging Corp)
Generator Testing/Inspections	Engineering & Maintenance Services	10/19/2016	Cummins Northeast, Gemini Electric, Scherbon Consolidated Inc.	11/2/2016	Contract Service	Scherbon Consolidated Inc.	11/1/2016 - 10/31/2017			\$2,850 annual fee, \$35 flat mileage per service, \$75/hour regular and \$112.50/hr overtime for other work assigned

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Gloves	Long Term Care	3/16/2016	Central Paper Products Co., Daigger Sales, Dash Medical Glove Inc., Emergency Medical Products, Essential Cares Supplies, Garden State Medical Supply LLC, Geriatric Medical, Gulfstar Supply Company, H&B Sales, ICS Jail Supplies, Interboro Packaging Corporation, Masterman's, McKesson, Saf-T-Gard, Saf-T-Glove, School Nurse Supply, The Glove Box, Trans Med USA Inc., Tronex, Trumed, UniSafe, WTF Marketing	3/30/2016	Contract Purchase	Central Paper Products Co., Geriatric Medical	2 years	\$100,000.00	NTE total for award period	
Glycol Refurbishment	Engineering & Maintenance Services	10/12/2016	KPMB Enterprises, Palmer & Sicard Inc.	10/26/2016	Single Service	KPMB Enterprises		\$24,724.00		
Goodyear Tires	Engineering & Maintenance Services	11/29/2016	Sullivan Tire Company Inc.	12/7/2016	Single Purchase	Sullivan Tire Company Inc.		\$11,270.50		
Grease Trap / Lift Station Service	Engineering & Maintenance Services	8/24/2016	Stewart's Septic	9/20/2016	Contract Service	Stewart's Septic	1 year			\$530/grease trap pumping, \$375/ jail lift station pumping, free recycling of yellow grease

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Heated Food Carts	Corrections	8/31/2016	Alternative Sales Corporation							Proposal(s) rejected. RFP to be reissued.
Heated Food Carts (reissue)	Corrections	10/12/2016	Alternative Sales Corporation, Douglas Equipment, May Foodservice	12/21/2016	Single Purchase	Alternative Sales Corporation, Douglas Equipment		\$13,400.00		Awarded to Douglas Equipment on 11/15/2016; Bid retracted from Douglas Equipment. Award rescinded on 12/21/16 and awarded to Alternative Sales.
Hobart Mixer	Long Term Care	11/9/2016	Alternative Sales Corporation, Direct Supply, Douglas Equipment, Kittredge Foodservice Equipment and Supplies	12/7/2016	Single Purchase	Douglas Equipment		\$21,131.46		
HVAC Cleaning	Engineering & Maintenance Services	3/16/2016	Armstrong, Indoor Air Technologies, Kitchen Klean / Air Duct Clean, SynergyOne Solutions Inc., Tri State Fire Protection	3/23/2016	Single Service	AirDuct Klean, Armstrong				Armstrong for dietary offices \$450; AirDuct Klean for D block \$4,850, Fernald RTUs \$4,750, staff dining \$3,650, Fernald exhausts \$850, dish room \$225.
Inmate Personal Care Items	Corrections	5/4/2016	Amercare Products Inc., Bob Barker Company, Charm Tex, Comade 1, ICS Jail Supplies	5/31/2016	Contract Purchase	Bob Barker Company	1 year	\$15,000.00	NTE	

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Institutional Products	Corrections	5/11/2016	ACME, ATD American Company, Bob Barker Company, Charm Tex, ICS Jail Supplies, Linen Company, OD Taragin and Brothers, Tabb Textiles, Uniforms Manufacturing, Victory Supply, VSI	5/31/2016	Contract Purchase	ACME, ATD American Company, Bob Barker Company, Charm Tex, OD Taragin and Brothers, Victory Supply	1 year	\$54,000.00	NTE	
Insurance	Finance	11/2/2016	Primex, USI	11/15/2016		Primex, USI	1/1/2017 - 12/31/2017			Primex for UC \$60,806 and P&L \$362,551; USI for Excess WC \$79,099
Investigation Services	Human Resources	8/31/2016	Atlantic Investigation Services, Capital Investigating, Downeast Research, Merrills, The Nason Group	9/20/2016	Contract Service	Atlantic Investigation Services	1 year			\$50/hr investigations, \$0.50/mile, \$25/report, photos and videos included
Jail Rooftop Exhaust Fans	Engineering & Maintenance Services	2/2/2016	Buckley Associates, F.W. Webb, Global Equipment	2/10/2016	Single Project	Buckley Associates		\$7,340.00		
Janitorial Products	Corrections	5/11/2016	Central Paper Products Co., Supplyworks, Swish White River Ltd., The O'Neil Co.	7/20/2016						Proposals rejected; RFP to be reissued.
Janitorial Products (reissue)	Corrections	8/17/2016	Central Paper Products Co., Hillyard Inc., Supplyworks, Swish White River Ltd.	10/4/2016	Contract Purchase	Central Paper Products Co.	10/4/2016 through 8/31/2017	\$17,000.00	NTE	

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Janitorial Supplies	Long Term Care	7/26/2016	Central Paper Products Co., Clean-O-Rama, Pyramid School Products, Swish White River Ltd., The O'Neil Co., W.B. Mason	8/17/2016	Contract Purchase	Central Paper Products Co., Clean-O-Rama, Swish White River Ltd., W.B. Mason	2 years	\$30,000.00	NTE annually (combined)	
Land Records	Registry of Deeds	4/19/2016	Fidlar Technologies, Pioneer Technology Group	4/27/2016	Contract Service	Fidlar Technologies	5 years	\$33,800.00	annual fee	\$75,000 one time fee, \$48,546 hardware purchase price
LED Lighting	Engineering & Maintenance Services	5/11/2016	Consolidated Electrical Distributors, Green Mountain Electric Supply, Northeast Electrical Distributors, Rockingham Electrical Supply Co	5/31/2016	Single Purchase	Northeast Electrical Distributors, Rockingham Electrical Supply Co				Rockingham Electrical Supply for the Lithonia ELM2 Emergency Lights in the amount of \$755.15, and to Northeast Electrical Distributors for the Kenal fixtures and LED Retrofits in the amount of \$25,273.20
Legal Services for Workers Compensation	Human Resources	6/8/2016	Bernard and Merrill, Devine, Millimet & Branch, Getman, Schulthess, Steere & Poulin PA, Wadleigh, Starr & Peters PLLC	6/22/2016	Contract Service	Getman, Schulthess, Steere & Poulin PA	2 years			Hourly rates: Attorneys \$145, Associates \$135, Paralegals \$75

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Linen Products	Long Term Care	9/20/2016	ATD American Company, Cromwell Textile, Direct Supply, Harbor Linen LLC, Hotel Linen Source LLC, McKesson, Medline, Paradise Pillow Inc., Phoenix Textile Corp	10/4/2016	Contract Purchase	Cromwell Textile, Harbor Linen LLC, Hotel Linen Source LLC, Paradise Pillow Inc.	10/1/2016 through 9/30/2017	\$20,000.00	NTE	
Mental Health Services	Long Term Care	12/7/2016	Generations Geriatric Mental Health, Silver Birch Geriatrics	3/14/2017	Contract Service	Generations Geriatric Mental Health	4/1/2017 through 3/31/2020	\$13,000.00	NTE annually	
Microfilm Conversion	Registry of Deeds	4/19/2016	Fidlar Technologies, Image Express, Inception Technologies Inc., Raycom Data Technologies, Tameran Graphic Systems	4/27/2016	Single Service	Inception Technologies Inc.		\$5,490.50		
Microsoft Software	Engineering & Maintenance Services	10/4/2016	GovConnection, Saitech, Inc.	10/19/2016	Single Purchase	GovConnection, Saitech, Inc.				GovConnection \$22,814.26; Saitech \$8,800
Milk & Dairy Products	Long Term Care	3/1/2016	Garelick Farms, HP Hood LLC, Oakhurst Dairy	3/30/2016	Contract Purchase	Garelick Farms	1 year	\$175,000.00	NTE	
Motorola Radio Equipment	Engineering & Maintenance Services	3/16/2016	Green Mountain Integrated Communications Solutions	3/23/2016	Single Purchase	Green Mountain Integrated Communications Solutions		\$134,480.00		
Motorola Radio IP Backhaul	Engineering & Maintenance Services	11/2/2016	Green Mountain Integrated Communications Solutions	11/9/2016	Single Project	Green Mountain Integrated Communications Solutions		\$112,676.00		

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Officer Uniforms DOC	Corrections	10/12/2016	Neptune Uniforms & Equipment	10/26/2016	Single Purchase	Neptune Uniforms & Equipment		\$60,000.00	NTE	
OPEB Actuarial Services	Finance	3/30/2016	AMI Risk Consultants, Aquarius Capital, KMS Actuaries, Nyhart	4/13/2016	Contract Service	KMS Actuaries	4 years	\$16,000.00	Award amount total for 4 years.	
Oxygen Services	Long Term Care	8/3/2016	Genter Healthcare, O2 Safe Solutions	8/17/2016	Contract Service	O2 Safe Solutions	3 years	\$32,000.00	NTE annually	
Paper and Plastic Products	Engineering & Maintenance Services	12/21/2016	All American Poly, Central Paper Products Co., Central Poly Corp, Geriatric Medical, Heritage Bag Company, Interboro Packaging Corporation, Swish White River Ltd., Unipak, Verativ, W.B. Mason	1/10/2017	Contract Purchase	Central Paper Products Co., Central Poly Corp, Geriatric Medical, Interboro Packaging Corporation, Verativ, W.B. Mason	through June 30, 2017	\$22,000.00	NTE	
Paper Products	Long Term Care	5/25/2016	All American Poly, Central Paper Products Co., Central Poly Corp, Geriatric Medical, Shaheen Brothers, Swish White River Ltd., Unipak, W.B. Mason	6/14/2016	Contract Purchase	Central Paper Products Co., Central Poly Corp, Geriatric Medical, W.B. Mason	1 year	\$100,000.00	NTE total	
Pay and Classification Study Consulting Services	Human Resources	4/5/2016	Astron Solutions, DI Jacobs Consulting, Human Resources Partners, JJ Fitzgerald Business Consultants, The Mercer Group	4/19/2016	Single Service	Human Resources Partners		\$19,900.00		

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Piggery Demolition	Engineering & Maintenance Services	4/27/2016	All State Abatement Professionals, Danley Demolition, EnviroVantage, S&R Corporation, TDD Earth Tech	5/4/2016	Single Project	Danley Demolition		\$28,000.00	plus \$20/linear foot for transite pipe	
Polygraph Administration	Corrections	11/29/2016	Adam Marsh Polygraph Services, CYR Polygraph Services							
RCSO Uniforms and Equipment	Sheriff	4/13/2016	Ben's Uniforms, ICS Jail Supplies, Neptune Uniforms & Equipment	4/27/2016	Single Purchase	Neptune Uniforms & Equipment		\$3,034.00	total NTE \$39,000	
Repair/Replace Flooring - Underhill	Engineering & Maintenance Services	11/22/2016	Cadieux's Flooring Inc., Kingdom Contract Flooring	11/29/2016	Single Project	Cadieux's Flooring Inc.		\$9,353.00	NTE	
Replacement Flooring - DOC (reissue)	Engineering & Maintenance Services	8/23/2016								
Replacement/Repair Retention Doors	Engineering & Maintenance Services	4/13/2016	Exactitude Hardware Consultants, Norment Security Group	4/19/2016	Single Project	Exactitude Hardware Consultants		\$79,500.00		
Rugged Laptops / Tablets	Sheriff	8/31/2016	Brite Computers, Howard Technology Solutions, TransCOR Information Technologies	9/28/2016	Single Purchase	TransCOR Information Technologies		\$20,613.36	NTE	

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Security Services	Long Term Care	8/3/2016	Advanced Security Services, First Protection Services Inc., Madison Security Group Inc., Point 2 Point	9/7/2016	Contract Service	Madison Security Group Inc.	2 years	\$35,000.00	NTE per year	
Server Upgrades (Equipment Only)	Engineering & Maintenance Services	3/16/2016	Curvature, First Choice Networks	3/23/2016	Single Project	First Choice Networks		\$7,731.81		
Sheriff's Office Ammunition	Sheriff	6/14/2016	Eagle Point Gun	6/22/2016	Single Purchase	Eagle Point Gun		\$20,980.60		
Space Allocation Planning/Consulting Services	Engineering & Maintenance Services	12/7/2016	Corzilius Matuszewski Krause Architects, Lavallee Brensinger Architects, SMP Architecture, Warrenstreet	4/26/2017	Contract Project	Warrenstreet		\$35,000.00		NTE
Task Force Sexual Offender Services	Corrections	3/1/2016	David Cantagallo	3/23/2016	Contract Service	David Cantagallo	2 years	\$4,320.00	annually	
Telephone System Upgrade	Engineering & Maintenance Services	1/19/2016	BayRing Communications, BotnayBay Technology, Carousel Industries of N.A. Inc., Integration Partners, New England Communications, Optima Communications	3/23/2016	Contract Service	Optima Communications	5 years	\$205,591.91		
Time and Attendance Software	Finance	9/20/2016	Andrews Technology, Kronos Inc., Timeclock Plus	10/12/2016	Contract Service	Kronos Inc.	3 years	\$210,186.35	NTE for 3 year subscription	

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Trench Drain Repairs	Engineering & Maintenance Services	3/30/2016	Lenfest Contracting	4/13/2016	Single Project	Lenfest Contracting		\$9,490.00		
Waste Removal	Engineering & Maintenance Services	10/19/2016	Casella Waste, G. Mello Disposal Corp, Waste Management	11/2/2016	Contract Service	G. Mello Disposal Corp	1/1/2017 - 12/31/2019			\$58,145 year one, \$59,600 year two, and \$61,221 year three
Water Storage Tank Repainting Exterior	Engineering & Maintenance Services	9/7/2016	Marcel A. Payeur Inc, PMD Inc	9/20/2016	Single Project	Marcel A. Payeur Inc		\$310,000.00		
Wireless E-call System Upgrade	Engineering & Maintenance Services	3/23/2016	None							No proposals received; RFP to be reissued.
Wireless E-call System Upgrade (reissue)	Engineering & Maintenance Services	4/27/2016	SIGNET Electronic Systems Inc.	5/4/2016	Single Project	SIGNET Electronic Systems Inc.		\$5,957.32		